



# Emilio Urruchi

SALES MANAGER

## Gamesa Offgrid-Hybrid Projects

<http://www.gamesacorp.com/es/productos-servicios/offgrid/>



### BILATERAL MEETINGS

02.30 pm - 04.00 pm

04.30 pm - 06.00 pm

**DESCRIPTION** Gamesa's main business is large scale wind turbines and winds farms, however within the offgrid/hybrid team we work on projects that do not need to include a wind component.

**ORGANIZATION TYPE** Corporate Firm

**ORGANIZATION SIZE** South East Asia (ASEAN)

**AREAS OF ACTIVITIES** WIND POWER

SOLAR POWER

HYBRID

BATTERY / ENERGY STORAGE

INVERTERS / POWER COMPONENTS

ENERGY

## Offer & Request

# OFFER -> EPC OFFGRID AND HYBRID SOLUTIONS. REQUEST -> OPPORTUNITIES FROM DEVELOPERS, IPPS, ETC

We are capable to design and deliver in an EPC basis complete offgrid and hybrid systems using different technologies (wind, solar, batteries, etc), including the hardware and software required to have a reliable generation system.

### COOPERATION OFFERED

1. Technical co-operation
2. Manufacturing agreement

### COOPERATION REQUESTED

1. Investment/Financing
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