



# Saad Ahmad

TEAM LEAD - PAYG

Nizam Energy

<http://www.nizamenergy.com>



## BILATERAL MEETINGS

02.30 pm - 04.00 pm

04.30 pm - 06.00 pm

**DESCRIPTION** Nizam Energy (<http://www.nizamenergy.com>) is an Acumen (<http://acumen.org>) investee company in Pakistan. Started operations in rooftop solar for commercial and residential clients in 2012. Today the company employs over 300 People and has 14 offices across Pakistan.

Our 3 core segments are as follows: • OFF-GRID (Pay as you go - PAYG, Micro Grids and Solar Water Pumping) • COMMERCIAL (Distributed Power Generation on Rooftops through Private PPA) • UTILITY (independent power production, and EPC for Other Developers)

The Pay as you go- PAYG Venture is operated as a subsidiary by the name of Nizam Bijli (<http://nizambijli.com>) which has its own Proprietary Software Platform and GSM Enabled Solar Home Systems which allow close monitoring and data scoring based on individual customer behaviours.

We are looking to partner with Service Providers in new markets across Africa... Feel free to contact us.

**ORGANIZATION TYPE** Small and Medium Company ( SMEs )

**ORGANIZATION SIZE** South Asia

**AREAS OF ACTIVITIES** SOLAR POWER

BATTERY / ENERGY STORAGE

RURAL ELECTRIFICATION

ENERGY

## Offer & Request

### PARTNERSHIPS / DISTRIBUTORS IN NEW MARKETS

We are looking for partners to enter new markets, we have our own Proprietary Platform for PAYG Solar Home System that does real time data monitoring of individual customers, analyzes customer behavior, performs data driven credit scoring. This platform is a complete ERP and CRM that can help anyone trying to enter the PAYG space.

**KEYWORDS:** **PAYG** **PAY AS YOU GO** **MICRO GRID** **GSM SOLAR** **SOLAR HOME SYSTEM** **SOLAR KIT** **PAYG SOFTWARE** **ENERGY** **RURAL ELECTRIFICATION**

#### COOPERATION OFFERED

1. Other
2. Sales / Distribution
3. Technical co-operation

#### COOPERATION REQUESTED

1. Investment/Financing
  2. Technical co-operation
  3. Outsourcing co-operation
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