



Damiano Tessaro

PROJECT MANAGER

AESA East Africa

<http://www.aesaeastafrica.com>

BILATERAL MEETINGS

02.30 pm - 04.00 pm

04.30 pm - 06.00 pm

DESCRIPTION AESA East Africa (www.aesaeastafrica.com) is a consulting company based in Nairobi that promotes local, regional and international development and cooperation in East Africa by providing management, advisory and technical services to National Governments, East Africa Community (EAC) Institutions, the Private Sector and Civil Society. It is specialized in a vast range of interrelated competencies in the fields of: • Agriculture and Sustainable Rural Development; • Renewable Energy and Climate Change; • Sustainable Economic Development; • Sustainable Social Development. AESA East Africa was established by Agriconsulting Europe S.A. – AESA (www.agriconsultingeurope.be) in 2013. AESA is based in Belgium and has been operating in the African continent for more than 20 years. AESA group has successfully implemented more than 300 multi-disciplinary assignments in Africa for a wide variety of clients across the private and public sectors, such as Governments, Ministries, International Organizations and private clients. Most of the assignments are financed by international donor such as World Bank, AfDB, EU, EBRD. AESA East Africa has built a reputation on our ability to provide specialized quality services and innovative solutions in our interventions. In fact, our presence and proximity to the areas of intervention in Tanzania and among the East Africa Community, undoubtedly, led to an overall increase in our networks,

visibility, and implementation of projects as well as efficiency in following up various activities and assignments in the region. In addition, AESA East Africa dedicated staff has the capability to provide backstopping support to the technical team. It will support towards mobilisation of any additional human resource for the assignment if need be as well as provide a full-time service through regular contacts with the technical team of experts and the client. To ensure a high quality consultancy services worldwide, AESA East Africa through a continuously updating CV database of approximately 5.000 professionals, relies on almost 100 experts per year specialized in a large spectrum of scientific, technical, and socio-economic disciplines for providing technical assistance services on projects in Europe and abroad. The familiarity of teaming-up with a number of selected international and local consultancy companies with complementary competences and know-how enables AESA East Africa to provide an appropriate mix of geographical expertise and field specializations for short-term and long-term missions. AESA East Africa has wealth of experience in carrying out feasibility studies and technical reviews of the energy sector, including the development and use of strategic and participatory programmes for institutions and authorities of local communities at national and regional level.

ORGANIZATION TYPE Consultancy

ORGANIZATION SIZE Africa

AREAS OF ACTIVITIES BIOENERGY

RURAL ELECTRIFICATION

ENERGY

Offer & Request

CAPACITY BUILDING, TECHNICAL AND INSTITUTIONAL CO-OPERATION

CAPACITY BUILDING and INSTITUTIONAL SUPPORT to local authorities and communities concerning the implementation of technical assistance programmes among the East African countries in the energy sector and related issues and policies (such as renewable energy, climate change, rural development, rural electrification, agri-business)

COOPERATION OFFERED

1. Outsourcing co-operation
2. Technical co-operation
3. Other

COOPERATION REQUESTED

1. Technical co-operation
 2. Investment/Financing
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